

LATE HARVEST FINANCIAL WORKSHEET

Right now, you have 5 possible outcomes in your future. (Even if you choose not to litigate or finance, you are choosing outcomes.) Complete the worksheet to see estimates.

THE BASIC NUMBERS

Investment Amount (As a general estimate, you can take the dispute amount and divide by 6 to estimate a litigation investment.)	\$
Litigation Gain (This is the approx. amount saved if litigation is successful, or amount gained if litigation is successful.)	\$
Post-Finance Gain (Take your <u>Litigation Gain</u> number, and subtract by 1/3 of itself.)	\$
Operations Gain This is the expected gain/yield of investments of those funds into growth, marketing, and operations. Use your specific numbers if you have them available. A general estimate is 8% per annum. (Over 3 years, take your <u>Investment Amount</u> and multiply by 3 to get your "operations gain" estimate.)	\$

SCENARIOS

Scenario 1	You invest your own money into litigation, and you are successful. You invested \$_____ (investment amount) and gained \$_____ (litigation gain.)
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Scenario 2	<p>You invest your own money into the litigation, and the litigation does not go your way.</p> <p>You invested \$_____ (investment amount) and you gained \$0.</p>
Scenario 3	<p>You are not a defendant in the litigation, you had the option of being a plaintiff. So instead of investing \$_____ (investment amount) into litigation, you invest it into your business instead.</p> <p>In 3 years, you will likely have turned that investment into \$_____ Operations Gain.</p>
Scenario 4	<p>You are savvy and decide to partner with a litigation finance company. You invest \$_____ (investment amount) into the litigation. Because that was financed, you can still invest the same amount: \$_____ (investment amount) into your company.</p> <p>Unfortunately, you lose the litigation.</p> <p>Thankfully, the litigation finance company had funded you on contingency, and you owe nothing in legal costs. On top of that, your operations have done as expected, and your investment is now worth \$_____ (Operations Gain.)</p>
Scenario 5	<p>You are savvy and decide to partner with a litigation finance company. You invest \$_____ (investment amount) into the litigation. Because that was financed, you can still invest the same amount: \$_____ (investment amount) into your company.</p> <p>Fortunately, you win the case and collect on a court judgement.</p> <p>Not only did your operational investment bring what you expected, \$_____ (operational gain,) but you can also add \$_____ (Post Finance Gain). You are now \$_____ (post finance gain + operational gain) better off than you were 3 years ago.</p>

EXAMPLES

Some basic examples of the above worksheet:	<p>(1) Invest 5 million into litigation, receive <u>30 million</u> if successful.</p> <p>(2) Invest 5 million into litigation, receive <u>\$0</u> if unsuccessful.</p> <p>(3) Invest 5 million into business operations, <u>13 million in growth</u></p> <p>(4) Invest 5 million into business operations + finance, receive <u>13 million</u> if litigation is lost.</p> <p>(5) Invest 5 million into business operations + financed litigation, <u>receive 33 million</u> if litigation is a success.</p> <p>(Assuming average litigation period of 3 years.)</p>
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